



New Mexico State University

Extension Plant Sciences

Alfalfa Market News

New Mexico Hay Association, www.nmhay.com



Hay Prices for New Mexico

Volume 16, Issue 4

October 31, 2017

County	Contact	Premium+ Hay (\$/ton)	Top Quality Hay (\$/ton)	Other Hay (\$/ton)	Condition/ Market Activity/Cut Complete
Chaves	Sandra Barraza, County Agent	\$200-220 large del; \$260-300 small bales		\$160-180 large bales of striped hay	Final Cuts 95%, mixture of 5 th , 6 th , and 7 th cuts finishing up due to rain delays; high demand; cooler weather slowing hay down
Lea	Wayne Cox, County Agent	\$210 large; \$10.00 small	\$185 large; \$8-9.00 small	\$140 large; \$5-6.00 small	5 th cuts 100%, 6 th cuts 65%
Luna	Jack Blandford, County Agent	\$240-260; \$8.00-9.00 small	All other classes and types are sold out		6 th cuts 100%, 7 th cuts 10%; market steady, most going to horse and cattle, warm and dry
Otero	Sidney Gordon, County Agent	\$250 large; \$8.00 small		Variable reduced prices for rained on	5 th cuts 100%, possibly a 6 th coming; recent rains and mild temperatures
Rio Arriba	Don Martinez, County Agent	\$6.00-7.00 small		\$4 rained on; \$40/roll round bales; \$75 oat hay big squares	3 rd cuts 100%; market slow; warm for this time of year
Valencia / Bernalillo	Various Contacts	\$150-165 large del 5 th cut; \$140 4 th cut; \$120 3 rd cut rained on; \$10 less in the field; \$6.00-8.00 small/bale		\$6.00-7.00 grass (\$4-5 rained on); 3.00-5.00 alfalfa rained on cow hay	4 th 100%, 5 th cuts started; market improving, still a lot of rained on cow hay remaining; weather cooling, but mild

Prices are a compilation of Agent information and other area estimates.

N/A = prices and/or supplies not available at this time

******* Mark Your Calendars *******

- The date has been set for the 2018 Southwest Hay & Forage Conference (January 18-19, 2018). As usual, the event will take place at the Ruidoso Convention Center, Ruidoso, NM. For more information, please contact Cassie Sterrett at 575-626-1688 or visit <http://www.nmhay.com/>. See tentative agenda and registration forms below.
- 8th Annual Forage Growers Workshop, UNM-Valencia Campus, Los Lunas, NM, December 5, 2017. Visit <http://valenciaextension.nmsu.edu/> for more information.



Greetings,

As the 2017 growing season winds down, it's time to start thinking about next year. Winter is the perfect time to hone your management skills and learn about the latest advances in hay and forage production. The New Mexico Hay Association Board of Directors and New Mexico State University are proud to present the **2018 Southwest Hay & Forage Conference** set for **January 17-19, 2018** in beautiful Ruidoso, NM. We will once again be at the Ruidoso Convention Center. This event is targeted toward Southwestern hay, silage, and pasture producers, with information specific to our unique growing conditions and water issues. It is sure to educate and entertain.

Attached is a preliminary agenda for this year's conference. Please keep an eye out for more information at <http://www.nmhay.com/> or <http://forages.nmsu.edu/>.

For your entertainment, the Board has hired **Rik Roberts**, family-friendly Comedian, who is certain to make you laugh. As in years past, the event will include a band and dance on Thursday night.

Also, this year's program will include a special women's interest session, **Painting with Peggy Krantz**. Peggy is a local NM artist who hosts "paint parties" for those who wish to learn how to paint and hone their skills in a fun and relaxing environment. A morning and afternoon session will be available on Thursday, January 18 for just \$30/person/session.

Lodging is available, adjacent to the Ruidoso Convention Center at the MCM Elegante Lodge & Resort (formally known as The Lodge at Sierra Blanca). There are a number of rooms held for the conference, but hurry before they are all gone. You can reach them at: 1 (866) 211-7727 or online at: <http://www.mcmeleganteruidoso.com/>

We've included a conference registration form with this letter, OR you can register and pay online at: www.nmhay.com

Please plan to attend the **2018 Southwest Hay & Forage Conference** in January. We hope to see you in Ruidoso!

Sincerely,

Mark Marsalis
Extension Forage Specialist & Superintendent
NMSU Agricultural Science Center at Los Lunas

See attached tentative agenda



New Mexico Hay Association
PO Box 982
Dexter, NM 88230
(575) 626-1688 (Cassie)
<http://www.NMHAY.com>
email: nmhay@yahoo.com

MEMBER PRE-REGISTRATION
PLEASE COMPLETE ALL INFORMATION
SOUTHWEST HAY CONFERENCE & TRADE SHOW
RUIDOSO CONVENTION CENTER, JAN 18 - 19 2018.

NAME OF PERSON(S) ATTENDING _____

COMPANY: _____

ADDRESS: _____

CITY/STATE/ZIP: _____

PHONE: _____ EMAIL(OPT:): _____

REGISTRATION INCLUDES: 2-DAY CONFERENCE, 2 MEALS, AND ENTERTAINMENT

INDICATE BELOW:

____ I'D LIKE A STANDARD INDIVIDUAL PRE-REGISTRATION @ **\$100.00** \$ _____
(LATE REGISTRATION FEE **AFTER DEC 29th** IS **\$120.00**, AT THE DOOR)

____ I WANT THE FAMILY & FOREMEN PACKAGE - **3 PEOPLE \$280.00** \$ _____
(LATE REGISTRATION FOR PACKAGE IS **\$310.00**)

ADDITIONS TO THE FOREMAN PACKAGE \$80.00 PER PERSON \$ _____

LIST NAMES : _____

____ I WOULD LIKE TO PAY MY ANNUAL MEMBERSHIP DUES OF **\$45.00** \$ _____

I AM ENCLOSING A CHECK FOR:

TOTAL \$ _____

THANK YOU FOR SUPPORTING THE NEW MEXICO HAY ASSOCIATION!

PLEASE RETURN THIS FORM ALONG WITH YOUR CHECK/ OR ONLINE PAYMENT COMFRIMATION # TO ADDRESS ABOVE POST-MARKED BY **DECEMBER 29th, 2017 TO AVOID LATE REGISTRATION**

2018 Southwest Hay & Forage Conference

Wednesday, January 17th

- 1 - 5 pm** - Exhibit Setup
- 5:00 pm** - NMHA Board of Directors Meeting, Lodge at Sierra Blanca Hotel Lobby
- 6:30 pm** - Premier Sponsor Appreciation/Board of Directors Dinner, Texas Club Steakhouse

Thursday Morning, January 18th

- 8:00 am** - Trade Show Floor Opens - Coffee and Donuts available
- 8:30 am** - Registration Opens
- 9:45 am** - **Welcome Joel Klein, NMHA President**
 - **Opening Remarks** - Mark Marsalis, NMSU Ext. Forage Specialist
- 10:00 am & 1:00 pm** - **Women's Interest Sessions** - 'Painting with Peggy Krantz' - Convention Center Side Room TBA
- Main Session:
 - 10:15 am** - **Deficit Irrigation of Alfalfa** - Dr. Mike Ottman, Univ. of Arizona
 - 10:45 am** - **Pivot Irrigation of Corn and Alfalfa** - Dr. Daran Rudnik, Univ. of Nebraska
 - 11:15 am** - **Weed Seed Persistence and Management** - Dr. Brian Schutte, NMSU-Las Cruces
 - 12:00 noon** - **Buffet Lunch**

Thursday Afternoon, January 18th

- 1:00 pm** - **Financial Management of the Farm** - Dr. Jim Libbin, NMSU Professor Emeritus
- 1:30 pm** - **Sorghum Forages Update** - Rick Kochenower, Chromatin, Inc.
- 2:00 pm** - **Industry Updates**
- 2:20 pm** - **Coffee Break / Booth Visitation**
- 2:50 pm** - **Precision Mobile Drip Irrigation** - NM Drip & Sprinkler or Netafim Representative
- 3:20 pm** - **Crop Consultant Panel: Farm Considerations & Fine-tuning Your Operation** - Area Crop Consultants
- 4:10 pm** - **Industry Updates cont.**
- 4:30 pm** - **New Mexico Hay Assn. Annual Business Meeting** - Joel Klein and Cassie Sterrett
 - Caucus to nominate new directors
 - Other Annual Business and Discussion
- Business Meeting Recess**
- 5:00 pm** - **Social Hour**
- 6:00 pm** - **Dinner**
- 6:45 pm** - **After Dinner Entertainment** Rik Roberts, Family Friendly Comedian
- 8:00 pm** - **Music & Dance**

Friday, January 19th

- 8:00 am** - Trade Show Floor Opens - Coffee and Donuts Available
- 8:30 am** - Registration Re-opens
- 8:45 am** - **Legislative Update** - Matthew Gonzalez, NM Farm & Livestock Bureau
- 9:15 am** - **Alfalfa Variety Selection for NM** - Dr. Mark Marsalis, NMSU-Los Lunas
- 9:45 am** - **Coffee Break / Booth Visitation**
- 10:10 am** - **Corn Insect Pests** - Dr. Ed Bynum, Texas AgriLife
- 10:55 am** - **Alfalfa Weevil Update** - Dr. Jane Pierce, NMSU-Artesia
- 11:40 pm** - **Adjourn / CEUs Awarded**
- 12:05 pm** - **NMHA Annual Business Meeting Reconvenes** - Joel Klein and Cassie Sterrett

NM Pesticide Applicator and Certified Crop Adviser CEUs have been requested for this meeting.



United States Department of Agriculture
National Agricultural Statistics Service
New Mexico Field Office
Cooperating with the New Mexico Department of Agriculture



September 26, 2017

New Mexico Hay Association,

The United States Department of Agriculture's National Agricultural Statistics Service conducts the Census of Agriculture just once every five years, and it's that time again. The census is the only complete count of New Mexico farms and ranches and the people who operate them. It includes even the smallest plots of land – rural or urban – growing fruits, vegetables, or raising food animals during the census year.

The information produced by the Census of Agriculture guides Congress, agribusiness, policymakers, researchers, local governments and many others on the creation and funding of agricultural programs and services – decisions that can directly impact your local operations and the future of the agriculture industry for years to come. This year, NASS will collect new information, including data on active duty and military veteran farmers, as well as expanded questions about food marketing practices.

This December, the 2017 Census of Agriculture will be mailed to more than three million U.S. farmers. Your support in promoting the census is critical to its success. Over the next few months, please help us remind producers of the importance of their responses. It is through the census that they can show the nation the value and importance of agriculture.

How can you help?

The enclosed Promotion tips outlines available census information and tools for your use as a partner in spreading the word about the agriculture census:

<https://www.agcensus.usda.gov/Partners/index.php>.

When the census forms are received in December, farmers will be encouraged to respond online, or alternatively via mail. New and improved this year, the online questionnaire is convenient and dynamic – accessible on any electronic device. It's user-friendly, calculates totals automatically and skips questions that do not pertain to that operation. This new online census form saves time and effort.

Census of Agriculture responses are due by February 5, 2018. The results will be available beginning in February 2019, in aggregate form only to ensure that no individual operation or producer can be identified as required by federal law.

Thank you for helping to spread the word that the 2017 Census of Agriculture is *Your Voice, Your Future, Your Opportunity*. For more information and regular updates about the census, please visit www.agcensus.usda.gov, follow us on Twitter @usda_nass, or call us at (575) 522-6023.

Sincerely,

Longino Bustillos,
New Mexico State Statistician
National Agricultural Statistics Service
United States Department of Agriculture

505 S. Main St., Suite 114 · Las Cruces, NM 88001
(800) 530-8810 · (866) 314-4029 FAX · www.nass.usda.gov

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United States Department of Agriculture
National Agricultural Statistics Service
New Mexico Field Office
Cooperating with the New Mexico Department of Agriculture



Better data, better decisions: Upcoming census will capture a complete picture of New Mexico agriculture

In just a few months, America's farmers and ranchers will have the opportunity to make a positive impact on their communities and industry by taking part in the [Census of Agriculture](#). Conducted every five years by USDA's [National Agricultural Statistics Service \(NASS\)](#), the census captures a complete count of all U.S. farms and ranches and those who operate them. Even the smallest plots of land and those raising only a few animals during the census year are counted.

The census helps tell the whole story of U.S. agriculture. Without the information collected, we wouldn't know that 3.3 million U.S. farmers and ranchers – only one percent of our total population – provide food, fuel, and fiber to the other 99 percent. The census remains the only source of uniform and comprehensive agricultural data for every county in the nation.

The census questionnaire highlights land use and ownership, operator characteristics, production practices, income, expenditures, and other topics. The information gathered by the Census of Agriculture guides agribusinesses, researchers, policymakers, and many others on the creation and funding of agricultural programs and services – decisions that can directly impact your local operations and the future of the agriculture industry for years to come. This year, NASS will collect new information, including data on active duty and military veteran farmers, as well as expanded questions about food marketing practices.

In 2012, New Mexico reported a total of 24,721 farms and ranches, spanning more than 43 million acres. This showed an 18 percent increase from the previous census in 2007. Although the state's average age of farmers and ranchers climbed to over 60 – second highest in the country – New Mexico data also showed an increase in young farmers and ranchers. This telling information and thousands of other farm and ranch statistics are only available every five years, as a direct result of responses to the Census of Agriculture.

How can you help?

Census of Agriculture questionnaires will be mailed in December. Responses are due by February 5, 2018. Producers are highly encouraged to complete their forms [online](#). Improved this year, the online census form is convenient and dynamic – it can be accessed on your mobile phone, tablet, desk- or laptop. It's user-friendly and saves time by calculating totals automatically and skipping questions that do not pertain to your operation.

Your answers to the census help grow your farm's future, shape farm programs, and boost services for you, your community and your industry.

For more information about the Census, visit www.agcensus.usda.gov or call 1-888-4AG-STAT (1-888-424-7828). The Census of Agriculture is ***Your Voice, Your Future, Your Opportunity***.

P.O. Box 1809 · Las Cruces, NM 88004
(800) 530-8810 · (866) 314-4029 FAX · www.nass.usda.gov

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